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1st Quarter 2021 Earnings Call Presentation

PT Semen Indonesia (Persero) Tbk

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1/2/3/4 Cement Industry in Indonesia

Supply & Demand

National production capacity 2020 reached 115.3 million tons, while national demand was 62.7 million tons therefore create excess capacity of 52.6 million tons. Most of the cement plants are concentrated in Java which represents the largest portion of national cement consumption.



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1/2/3/4 Cement Industry in Indonesia

National Demand & Capacity Utilization





Domestic Utilization
 Domestic + Export Utilization

Demand Growth vs. Capacity Growth

National cement production capacity increase more compared to the demand growth creating oversupply situation in the Indonesia cement industry.

Industry Utilization Rate

Industrial utilization rate has decreased from 82% in 2014 to 56% in 2020 as cement players have doubled since 2015. 2020 utilization also decreased in line with the negative domestic demand growth due to COVID-19 Pandemic.

Increase in Export Sales

To help maintain utilization, some players made sales to export markets. Cement and clinker exports from Indonesia continue to increase, especially in 2018 to date.

Go Beyond Next 9.3

6.1

2019

2020

5.7

2018

2.8

2017

1.5

2016

▲ Export Sales

1.0

2015

0.6

2013

0.2

2012

0.3

2014



Cement Industry in Indonesia 1/2/3/4

Demand Spread & Growth YTD March 2021

National cement demand YTD March 2021 increased 1.7%. The growth was from bag demand which grew 7.2% up to March 2021, while bulk demand still showed double digit negative growth resulting higher bag demand portion to be 79% up to March 2021. Almost all of the region in Indonesia have recorded positive demand growth, except Kalimantan and Bali Nusa Tenggara. The highest demand growth was seen in Sulawesi which mostly from the bag demand.









Bali Nusra (5%) East Indonesia (3%) Bag 98% Bag 90% Growth Growth 9.5% -12.2% Bag Bag Bulk -72.3% Bulk 21.5% 2.6% Total

-9.7%

Total

Go Beyond Next

Java (54%)



1/2/3/4 Cement Industry in Indonesia

National Demand Trend

18%	20%	21%	22%	23%	24%	25%	27%	27%	23%	21%
82%	80%	40%	78%	77%	76%	75%	73%	73%	77%	29%
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD Mar'21

Bulk Portion

4.4%

Bag and Bulk National Demand Portion

Cement consumption in Indonesia is still dominated by retail, most of which come from people who renovate or build their own houses, or small developers who build smallscale housing.





National Demand Trend 1st & 2nd Semester

Based on trends, national cement 31%demand tends to be higher in the second semester than in the first semester, given the high rainfall in the first semester and the government infrastructure projects realized more in 2H.

Monthly National Demand Trend

In addition, the month of Ramadan and Eid al-Fitr fall in the first semester during which construction activity generally slows down.



8.2%



Higher bulk demand growth is in line with the development of cement derivative products and increase in government infrastructure programs during 2015-2019. In 2020 bulk consumption decrease significantly following the government budget reallocation for handling the Pandemic COVID-19

Go Beyond Next 3.5%

Bag Portion



Go Beyond Next

Demand Drivers





High population with demographic bonus

Indonesia is one of the five largest populated countries with total population of 267 million in 2019. The population pyramid shows that most of the population is in the productive age group. This shows the large potential of the national cement market going forward. Moreover, Indonesia current cement consumption/capita is below average consumption/capita in Asia with only around 270 kg/capita

Home Residency Backlog

With the concept of 1 family inhabits 1 house, Indonesia has 7.6 million home residency backlog which became the Government basis to improve the certainty of living, especially those classified as Low-Income Family.

Home Ownership Backlog

Ownership Backlog is calculated based on the number of households that own their own houses compared to the total number of households using data from the Central Bureau of Statistics, the results of the 2015 SUPAS Census. In 2015 there were 11.4 million Indonesian households who live in houses that do not belong to themselves.



Go

Beyond Next 1/2/3/4 Cement Industry in Indonesia

Demand Drivers



*) 2020 budget was revised down for handling the COVID-19 pandemic to be Rp 281.1 Trillion.



Increased Infrastructure Budget

National cement demand, especially for the last 5 years derived more from bulk demand, especially from the Government infrastructure projects which increase 1.5x in 2015-2019 compared to 2010-2014.

2021 Infrastructure Budget

Infrastructure Development in 2021 is budgeted Rp.387.4 trillion to (1) strengthen digital infrastructure and improve logistics efficiency and connectivity; (2) labor-intensive infrastructure that supports industrial and tourism areas; and (3) development of public health facilities and provision of basic necessities for strengthening national health system; and (4) completion of pending 2020 priority activities.

Ministry of Public Works and Housing 2021 Budget

For 2021, Ministry of Public Works and Housing budget will be Rp 149.8 trillion, increase 25% from the 2020 budget and up 98% compared to the revised 2020 budget. The PUPR ministry's priority programs will include:

- a. Development of water resources infrastructure by building dams, reservoirs, new irrigation lands, flood control, coastal protection, and lake revitalization.
- b. Development of connectivity through the construction of roads, toll roads, national roads, bridges, flyovers/underpasses/tunnels.
- c. In the housing sector by building a Drinking Water Supply System, a Domestic Wastewater Management System, schools/buildings for educational facilities and infrastructure, sports facilities and infrastructure (including support for the U-20 World Cup), markets, slum area management and National Strategic Tourism Areas (KSPN).
- d. Construction of flats, special houses, and infrastructures for economic housing.



1/2/3/4 **Semen Indonesia**

The Largest Cement **Player in Indonesia**

With 52.6 million tons p.a cement production capacity (include TLCC Vietnam capacity of 2.3 million tones p.a), SMGR cover more than 50% of Indonesia cement demand.

 \star Extensive **Distribution Network**

SMGR managed integrated production and distribution facilities which enable us to span all market in Indonesia as well as Asia Pacific.

Building Material Solution Provider

We have develop towards becoming building material solution provider with comprehensive and integrated products and services.



Strong Financial Performance

• • •

SMGR continuously focus on improving operating and financial performance through integration, improvement on business model, and various cost transformation programs.

EBITDA (Rp Bn) 8,699 9,073 6,577

> EBITDA (Rp Bn) ▲ 2018 ▲ 2019 ▲ 2020

>50% Market Share









1/2/3/4 Why Semen Indonesia

The Largest Cement Player in Indonesia



SMGR Market Share and Capacity Share

SMGR is the Market Leader in Indonesia Cement Industry with the largest market share and capacity share. With 43.6% of capacity share in Indonesia, SMGR is able to cover more than 50% of Indonesia National demand in 2020.

The 2nd tier players represent 34% of National capacity share and cover 23% of Indonesia cement consumption in 2020.



Why Semen Indonesia 1/2/3/4 **Extensive Distribution Network**

We are supported by integrated plants in 8 locations, grinding plants in 4 locations, packing plants in 26 locations, and ports in almost all of our plant locations that enable us to serve all markets in Indonesia as well as regional market. Our facilities are maintained in an integrated manner to ensure the most efficient cost to serve and optimum profitability



Quang Ninh Plant - Vietnam Capacity: 2.3 MT/Year

Lhoknga Plant Capacity: 1.8 MT/Year

Indarung Plant Capacity: 8.5 MT/Year

Narogong Plant Capacity: 6 MT/Year

Rembang Plant Capacity: 3 MT/Year

Cilacap Plant Capacity: 3.4 MT/Year

Tuban Plant Capacity SI: 14.7 MT/Year Capacity SBI: 3.6 MT/Year

Pangkep Plant Capacity: 7.4 MT/Year





Why Semen Indonesia 1/2/3/4 **Building Material Solution Provider**

Go beyond expectations by ensuring more people benefit through a wide range of quality building products and solutions

Bag Cement



Multipurpose

Cement bag with 5 premium brands in their respective areas, which are: Semen Gresik, Semen Padang, Semen Tonasa, Dynamix, Semen Andalas, and Thang Long Cement.



Application-based

Cement bag type that is more specific for certain application, such as Dynamix Masonry for non-structural application and Dynamix Extra Power for structural and concrete cast application.

Bulk Cement

Various type of bulk cement suitable for each construction specification, such as housing, road, ports, high rise building, power plant, mining construction, bridge, dam, light bricks, precast, etc



EzPro

Housing, irrigation, and general construction

PwrPro





Concrete, precast, paving, brick, drymix mortar industrv

SprintPro





runway

UltraPro

industry, airplane



DuPro

Box grider, light brick, fiber cement board industry

Construction in sea water, power plant, smelter, sewer, tunnel





Oil & gas mine. geothermal power plant,

MaxStrength



Constructions with high sulfate resistance requirements and low hydration heat, such as bridges exposed to sea water, docks, power plants, waste treatment facility, and general construction



Building Material Solution Provider

Go beyond expectations by ensuring more people benefit through a wide range of quality building products and solutions

Concrete and Other Cement Derivative Products



MiniMix

Small readymix trucks which able to pass through narrower street and enable highquality ready-to-use concrete in a smaller volume for house or shop construction and renovation.



Concrete solution that dries in short time, effectively reducing congestion during road construction or repair.



Concrete solution which can absorb water into the ground and become water catchment areas to prevent flood



DekoCrete is an innovative collection of colored decorative applied concrete. Suitable for internal and external floors to reduce paint usage. Suitable for parking area, street, garden, and pedestrian.



U-canals, girder beams, square piles, spun piles, carriage bearings and

others.

Ground Granulated Blast Furnace Slag

Green product that can be combined with OPC cement to be a solid and durable concrete. Suitable for ports, bridges, road, and hig-rise building.







Dynahome

Solution to build small house in 7 days or 12x faster than conventional house construction as better solution of time, quality, and cost.





Why Semen Indonesia 1/2/3/4 **Building Material Solution Provider**

Continue to lead the industry in building the future through digitization and innovation



SobatBangun

A digital platform from SIG that is engaged with the mission of developing a better and more sustainable

Akses Toko

Semen Indonesia is committed to provide the best service to our partners by using technology and integrating all processes into one solution. Distributors and retail stores can view and order all of our products, pay with various payment methods, update delivery address, all in one place.

Official Online Store

In responding to changes in consumer behavior, especially retail consumers where we have seen more online purchases since the COVID-19 pandemic, SIG has launched our official store in one of the largest ecommerce in Indonesia.







Why Semen Indonesia 1/2/3/4 **Building Material Solution Provider**

Build sustainable life for future generations by making sustainable value creation at the core of our entity.

Through developing more non-OPC products and the use of AFR from our waste management unit, we were able to decrease our average clinker factor from 81% in 2017 to 72% in 2019.

Our evolution as solution provider through various innovative products and services is in line with our commitment towards sustainability

SIG provides solution for industrial and municipal waste through co-processing method in achieving sustainability goals.

















Strong Financial Performance

1st Quarter 2021 Financial Result: SIG was able to increase Net Profit Attributable to Parent Entity from lower finance cost.

Despite lower domestic sales volume, SIG was able to increase regional sales resulting a 2.1% YoY increase in total sales volume. Revenue decrease in 1st quarter 2021 mainly due to decrease in domestic sales volume of 8.4% yoy. Through various cost efficiency initiatives, Cost of Revenue and Operating Expenses in 1st quarter 2021 recorder 1.8% and 13.8% yoy lower. SIG was able to maintain net profit attributable to owners of parent entity in 1st quarter 2021 to increase 0.9% yoy.

Profitability (IDRBn)	1Q 2021	1Q 2020	Growth	Cash Flow (IDRBn)	102021	1Q 2020	Growth
Total Sales Volume - include domestic clinker sales (ton)	9,696,732	9,495,722	2.1%	Cash Flows from Operating Activities	1,746	1,098	59.0%
Revenue	8,077	8,580	-5.9%	Cash Flows from Investing Activities	(301)	(361)	-16.6%
Cost of Revenue	5,770	5,876	-1.8%	Cash Flows from Financing Activities	(586)	(1,453)	-59.6%
Gross Profit	2,307	2,704	-14.7%	Net Increase (Decrease) in Cash and Cash Equivalents	858	(716)	-220.0%
Operating Expense	1,232	1,430	-13.8%	Cash & Cash Equivalent at the Beginning of the Year	2,931	3,950	-25.8%
EBITDA	1,883	2,022	-6.9%	Cash & Cash Equivalent at the End of the Period	3,805	3,235	17.6%
Profit before Tax	670	713	-6.0%	Interest Bearing Debt (IDRBn)	31-Mar-21	31-Dec-20	Growth
Net Profit Attributable to Owners of Parent Entity	450	446	0.9%	Short Term	507	496	2.2%
Earning per Share (IDR)	76	75	1.3%	LongTerm	22,964	23,458	-2.1%
Profitability (IDRBn)	1Q 2021	1Q 2020	Growth	Temporary Syirkah Fund	1,781	1,781	0.0%
Gross profit margin	28.6%	31.5%	-2.9%	Total	25,252	25,735	-1.9%
Operating margin	13.3%	14.9%	-1.6%	Leverage Ratio	31-Mar-21	31-Dec-20	Growth
EBITDA margin	23.3%	23.6%	-0.3%	Net Debt to Equity (x)	0.64	0.67	(0.03)
Net profit margin	5.6%	5.2%	0.4%	Debt to EBITDA (x)	2.83	2.84	(0.01)
Balance Sheet (IDRBn)	31-Mar-21	31-Dec-20	Growth	EBITDA to Interest	4.14	3.91	0.23
Assets	78,427	78,006	0.5%				
Liabilities	41,629	40,572	2.6%				
Temporary Syirkah Fund	1,781	1,781	0.0%				
Equity	35,017	35,653	-1.8%				



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Why Semen Indonesia 1/2/3/4

Strong Financial Performance

Volume

(Million

tons)

60

40

20

In 1st quarter 2021, SIG recorded an increase in net profit attributable to owners of parent entity despite lower yoy revenue.





Revenue **Gross Profit** Growth (%) (Rp Bn) 80 14,000 12,000 60 10,000 40 8,000 6,000 20 4,000 2.000 20 2016 2017 2018 2019 2020 10 2021

Gross Profit





Net Profit









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Why Semen Indonesia 1/2/3/4

Strong Financial Performance

Improved Leverage Ratios

SMGR continue to improve cash flow management and lower its interest bearing debt resulting improved and strong leverage ratios.



Total Liabilities & Temporary Syirkah Fund Rp Bn 80,000 60,000 43,410 40,000 20,000 2016 2017 2018 2019 2020 1Q 2021

Net Debt/Equity (x)



Total Equity

Cash Balance Rp Bn 6,000 5,000 3,805 4,000 3,000 2.000 1,000 2016 2017 2018 2019 2020 10 2021



Rp Bn

50,000

40,000

30,000

20,000

10,000

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Debt/EBITDA(x)



EBITDA/Interest (x)





1/2/3/4 Why Semen Indonesia

Interest Bearing Debt

Improved Leverage Ratios

SMGR Interest Bearing Debt as of March 2021 was IDR 25.3 trillion, decrease IDR 483 billion from December 2020 balance. In 1st quarter 2021 period, the Company has repaid the debt (in net) around IDR 500 billion.

The total interest bearing debt comprised of 61% of bank loan, 28% of corporate bonds, 4% of finance lease, and 7% of temporary syirkah funds.

Interest bearing Debt (IDRBn)



99.6%	100.0%
0.0%	0.0%
0.4%	0.0%
	0.0%

Maturity (IDRBn)		
Current Portion	2,110	2,226
Non current portion	23,624	23,027

	Balance (IDRBn)	Interest Rate
Short term loan		
BNI	397	LPS + 2.00%
Bank Mandiri	48	LPS + 2.00%
Bank Ioan - VND	62	6.60%
Long term bank loan		
Sindikasi - BNI	14,350	3M JIBOR + 1.85%-2.00%
Bank Pemata	500	3M JIBOR + 2.00%
Bond		
Shelf I 2017	3,000	8.60%
Shelf II 2019 A	3,364	9.00%
Shelf II 2019 B	714	9.10%
Syirkah Fund	2,000	3M JIBOR + 1.85%

1/2/3/4 Our Management

Board of Commissioners



Education:

- MBA, IPPM Jakarta (1988).
- Bachelor degree in statistic, Universitas Padjadjaran (1984).

Work Experiences:

- President Commissioner of PT Solusi Energi Digita Tbk (2020-now)
- Commissioner PT Vale Indonesia Tbk (2020-now)
- Commissioner PT Rukun Raharja Tbk (2020-now)
- Minister of Communication and Information (2014-2019)
- Director/Commissioner of PT Telekomunikasi Seluler, PT XL Axiata Tbk, PT Indosat Tbk, PT Telkom Indonesia (Persero) Tbk (1996-2014)
- Vice President at PT. PLN (Persero) (2008-2009)
- Vice President at PT Semen Indonesia (Persero) Tbk (2006-2008)



Education:

- Doctorate degree, Universitas Islam Negeri Syarif Hidayatullah (1999)
- Master degree, Universitas Islam Negeri Syarif Hidayatullah (1992)
- Bachelor degree in Sharia, Universitas Islam Alauddin (1984)

Work Experiences:

- Great Imam of the State Mosque of Istiqlal
- Professor at Universitas Islam Negeri Syarif Hidayatullah
- Vice minister of Religius Affairs (2012-2014)
- Director General of Islamic Community Guidance of the Ministry of Religious Affairs (2006-2012)



Education:

- Master degree in Management, Prasetya Mulya (1997)
- Bachelor degree in Engineering, Institut Teknologi Sepuluh Nopember (1979)

Work Experiences:

- President Director of PT Waskita Karya (Persero) Tbk (2008-2018)
- Director of PT Adhi Karya (Persero) (2001-2006)

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SIG

1/2/3/4 Our Management

Board of Commissioners





Commissioner

Education:

- Master degree in Taxation from University of Denver, USA (1997)
- Bachelor degree in Management, Universitas Jendral Soedirman (1990)

Work Experiences:

- Director General of Fiscal Balance Ministry of Finance of the Republic of Indonesia
- Expert Staff of the Minister of Finance's for Policy of State Revenue (2015-2017)
- Expert Staff of the Minister of Finance for State Revenue (2015)
- Head of the Center for State Revenue Policy-Fiscal Policy Agency (2012-2015)

Education:

- Master degree in Management, Universitas Indonesia (2003)
- Bachelor degree in Chemical Engineering, Institut Teknologi Bandung (1994)

Work Experiences:

- Assistant Deputy for Construction Services and Housing Business Ministry of SoE.
- Commissioner of PT Perusahaan Gas Negara (Persero) Tbk (2016-2018)
- Commissioner of PT Perusahaan Pengelola Aset (Persero) (2014-2016)
- Commisioner of PT BTDC (2011-2014)



Education:

 Bachelor of Commerce in Marketing , the University of New South Wales, Sydney, Australia (1988)

Work Experiences:

- Independent Commissioner of PT Ciputra Surya Tbk (1999-2003)
- Executive Director of Asosiasi Yayasan untuk Bangsa (1997-1999)
- President Director of PT Adiriasindo (1995)



Education:

- Master degree in Law, the Law School of University of Technology, Sydney, Australia (1998)
- Bachelor degree in Law, Universitas Sebelas Maret (1992)

Work Experiences:

- Deputy of Law and Regulations of the Ministry of State Secretariat
- Deputy Assistant for Economic Affairs of the Ministry of State Secretariat (2015-2018)
- Deputy Assistant for Economic Law of the Ministry of State Secretariat (2012-2018)
- Expert Staff to the Minister of State Secretary for Law and Human Rights (2012)

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1/2/3/4 Our Management

Board of Directors



Education:

- Bachelor of Business Administration (B.B.A) Double Majors: Finance and Economics fromUniversity of Houston, Texas (1990)
- Bachelor of Economics from the University of Texas in Austin, Texas (1988)

Work Experiences:

- President Director of PT Perusahaan Gas Negara (Persero) Tbk (2008-2017)
- Finance Director of PT Perusahaan Gas Negara (Persero) Tbk (2007-2008)
- Director of Investment Banking PT JP Morgan Securities Indonesia (2004-2007)



Education:

- Master degree in Financial Management, Universitas Padjadjaran (2005)
- Bachelor degree in Economics and Management, Universitas Katolik Parahyangan (1990)

Work Experiences:

- Director of Business Strategy and Development PT Semen Indonesia (Persero) Tbk. (2007-2008)
- Finance & HR Director of PT Rekayasa Industri (2016-2017)
- Executive Vice President-CEO for Jakarta Kota Regional Office of PT Bank Negara Indonesia (Persero) Tbk (2016)



Director of Business Strategy & Development

Education:

- Master of Management from the UniversityGadjah Mada, Yogyakarta (2002)
- Bachelor of Industrial Engineering from Institute of TechnologyTen November, Surabaya (1995)

Work Experiences:

- Director of Finance PT Semen Indonesia (Persero) Tbk (2017-2018)
- Acting Deputy of Construction Business and Infrastructure, The Ministry of SOEs (2017)
- Assistant to Deputy of Construction Business and Infrastructure, the Ministry of SOEs (2015-2017)

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1/2/3/4 Our Management

Board of Directors



Education:

- Master degree in Management, GadjahMada University, Yogyakarta (2001).
- Bachelor's degree in Chemical Engineering Institut Teknologi Bandung (1994)

Work Experiences:

- President Director of PT Semen Padang (November 2014-2017)
- Director of Marketing PT Semen Padang (2011-2014)
- Corporate Secretary of PT Semen Padang(2008-2011)



Education:

 Bachelor of Chemical Engineering, Institut Sepuluh Nopember (1992)

Work Experiences:

- Director of Commercial PT Semen Tonasa (2014-2017)
- General Manager Energy, Materialsand the Environment of PT Semen Indonesia (Persero) Tbk (2014)
- General Manager of OOTC Project Specialist PT Semen Indonesia (Persero) Tbk (2013-2014)



Adi Munandir Director of Marketing & Supply Chain

Education:

- Master of Management Science, SpecificityStrategic Management, UniversityIndonesia, Depok (2013)
- Bachelor degree in Electrical Engineering from UniversityIndonesia, Depok (2003)

Work Experiences:

- Group Head of Marketing, PT PerusahaanGas Negara (Persero) Tbk (2016-2018)
- Head of Strategic ManagementDivision, PT Perusahaan Gas Negara(Persero) Tbk (2015-2016)
- Executive Officer Strategic ManagementOffice, PT Perusahaan Gas Negara(Persero) Tbk (2014-2015)



Tina T. Kemala Intan Director of Human Resources & Legal

Education:

 Bachelor of Psychology, Psychologist fromPadjajaran University Bandung (1985)

Work Experiences:

- Director of HR, General Affairs and IT of PT Angkasa Pura II(2017-2019)
- Consultants at UNDP, USAID, AUSAID & GIZ (2012-2017)

1/2/3/4 Sustainability

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Sustainability Pillars

As a state-owned enterprise, one of our purpose is to provide lasting positive benefits for Indonesia national development, Towards becoming the leading building material solutions provider in the region, one of our missions is to maintain the sustainable environment and social responsibility in line with the Sustainable Development Goals (SGDs). The Company's commitment is embodied in our four pillars of sustainability.

Sustainable Economic Growth

Commitment

We strive towards on-going innovation for sustainable solutions and to strengthen our supply chain

Strategy

- Providing sustainable solutions with innovative products and services to mitigate the increasing demand for limited resources
- Enhancing the supply chain and developing sustainable-oriented partnership with strategic partners

2024 Target

- Increase the revenue proportion from sustainability solutions every year.
- Enforce strategic partner screening using sustainability criteria established by the Company.

SDGs



Climate and Energy

Commitment

We will continue to support Indonesia's commitment to COP21 (2015) to reduce GHG emissions in 2030 by 29% by independent efforts, or 41% with international assistance

Strategy

- Reduction of greenhouse gas emissions (CO₂)
- Significant reduction of air emissions (dust/particles, Nox, Sox)
- Reduction of energy consumption

2024 Target

- Reduction 16% of specific CO₂ emission scope 1 (per cement equivalent) from the 2010 level
- 67% of clinker factor
- 15% of Thermal Substitution Rate

SDGs



Circular Economy

Commitment

We committed to use all materials in a responsible manner

Strategy

- Using raw materials efficiently through product development
- Utilizing renewable resources (wastederived) as alternative fuels

2024 Target

- Utilizing 1.8 million tons of waste as alternative fuels
- Utilizing 1.9 million tons of waste as alternative raw materials

SDGs



People and Community

Commitment

As we value our people and community highly, we implement good corporate governance and ensure proactive stakeholder management

Strategy

- Promoting health and safety for employees and contractors
- Creating shared values for community

2024 Target

- Zero fatality
- LTIFR ≤ 0.90
- 7.2 million people (2024) and 8.6 million people (2030) receive benefits through community development programs

SDGs



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1/2/3/4 Sustainability

Sustainability Target & Achievement

Despite the challenges in cement industry with overcapacity and increase competition, SIG not only able to achieve better operational and financial performance but also create sustainable value added to our stakeholders in environment management performance, health & safety, human resource, and social community.

Pillars	Indicators	2010 Baseline	2020 Performance	2024 Target
Climate and Energy	Reduction of specific CO ₂ emission scope 1	708 kg CO ₂ /tons cement equivalent	607 kg CO ₂ /tons of cement equivalent or equal to 14.24% reduction of specific CO ₂ emission scope 1 from 2010 baseline	595 kg CO_2 /tons of cement equivalent or equal to 16% reduction of specific CO_2 emission scope 1 from 2010 baseline
	Clinker factor	83%	70.6%	67%
	Thermal substitution rate	1%	4.04%	15%
Circular Economy	Alternative fuel	44,693 tons	248,427 tons	1.8 million tons
	Alternative raw material	1,112,601 tons	1,193,788 tons	1.9 million tons
People and Community	Fatality rate	1 fatality	Zero fatality	Zero fatality
MM	Lost time injury frequency rate (LTIFR)	1.44	0.46	≤ 0.90
	Creating added values for the community	Community Development Program	6.5 million people received community development programs	7.2 million people (2024) and 8.6 million people (2030) receive benefits through community development programs

Go Beyond Next

SIG



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- economic, social and political conditions in Indonesia, and the impact such conditions have on construction and infrastructure spending in Indonesia;
- the effects of competition;
- the effects of changes in laws, regulations, taxation or accounting standards or practices;
- · acquisitions, divestitures and various business opportunities that we may pursue;
- · changes or volatility in inflation, interest rates and foreign exchange rates;
- · accidents, natural disasters or outbreaks of infectious diseases, such as avian influenza, in our markets;
- · labor unrest or other similar situations; and
- the outcome of pending or threatened litigation.

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